



BEAMSPOT

The Future is here

COMPANY PROFILE

BACKGROUND

Year of First Registration;	1999;
Year of Incorporation:	2007
Nature of Business:	Distributors and Suppliers of Telecommunication Equipment, Parts and Services. <ul style="list-style-type: none">◇ Sales & Marketing;◇ Repairs & Maintenance;◇ Installation & Commissioning. NB: All services are warranted.
Company Strength	2 (Two), Engineers; 6 (Six), Technologists; 10 (Ten), Other Support Staff.

OUR VISION:

To be a world class leading service provider in telecommunication

MISSION STATEMENT:

To provide an efficient, quick and quality services to our customers while offering the latest technologies in the market.

OUR VALUES:

EXCELLENCE

COMMITTED TO QUALITY

INTEGRITY

AUTHENTICITY

GOD

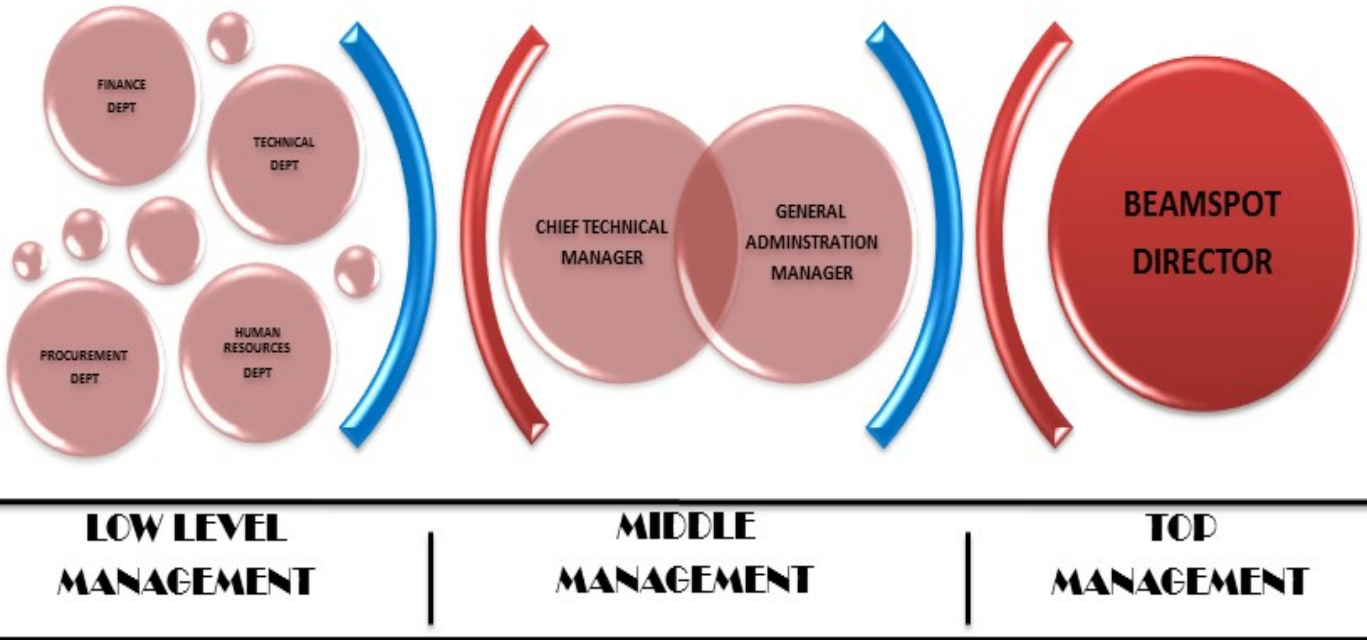
Beamspot Communications

Kedong House,

Ralph Bunche / Lenana Road- Junction.

P. O. Box 56389-00200, NAIROBI KENYA.

ORGANIZATIONAL STRUCTURE



Beamspot Communication Ltd was fully incorporated in 2007 having undergone a lot of transformation since its establishment in the year 1999, as a partnership of 2 (Two) shareholders'. These founders had passion of addressing telecommunications challenges of the time. They dedicated themselves and their finance towards addressing this problem, which led to the establishment of Beamspot Communications. Now Beamspot has been operating for 16 years, though Beamspot has accomplished much in the past 8 years since it was fully launched.

The Company is headed by a Managing Director who acts as the Chairperson and the Chief Executive Officer. He has the ultimate authority to appoint a regional general manager, administration, chief technical manager and Heads of departments.

There are four administrative units namely: Human Resource (HR), Finance & Audit, Procurement & Suppliers and Engineering Maintenance which are grouped as departments to address supportive disciplines in the running of the company to achieve always its' desired objective.



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PRODUCTS AND SERVICES:

Beamspot Communications Ltd is a lead agent of most telecommunications companies such as Kenwood and Motorola also Icom as well as Vertex. Currently Beamspot Communication is a lead distributor of Kenwood products.

Beamspot Communication is dedicated and committed to quality products from quality approved and authorized dealers and manufacturers, which enables us to achieve our mandate of providing quality solution to our clients.

Beamspot communication offers the following range of products;-



NX 200/300

**KENWOOD
TK-3000**
UHF FM TRANSCEIVER
TRANSCPTOR FM UHF



CP 040

DP 4000



GP 380

GP 360

Portable Radios

These are portable radios or handsets from Kenwood and Motorola. They are explained further as you keep reading



TK 2317/3317

KENWOOD PORTABLE RADIOS

- TK 2207/3207
(Compact VHF/UHF FM Portable Radios),
- TK 2317/3317
(VHF/UHF FM Portable radios)
- TK 2000/3000
(Compact VHF/UHF FM Portable Radios)
- NX 200/300
(Nexedge VHF/UHF Digital & FM Portable Radios)
- NX 240/340
(Nexedge VHF/UHF Digital & FM Portable Radios)

MOTOROLA RADIOS

- MOTOROLA GP 340
- MOTOROLA GP 360
- MOTOROLA GP 380
- MOTOROLA CP 040
- MOTOROLA DP 4000 SERIES





PRODUCTS AND SERVICES:



GP 388



NX 220/320



KENWOOD

NEXEDGE

NX-240V/340U

NEXEDGE™ VHF/UHF Digital & Analog Portable Radios
NXDN™ FleetSync™

MOBILE RADIOS

Kenwood Mobile Radios which can also be used as Base Radios.

Motorola Mobile Radios which also can be used as a base radio



NX 720(E)/820(E)

MOTOROLA GM340



TK 7302/8302



TK 7360/8360



MOTOROLA GM 380

MOTOROLA GM 360



TK 7100(H)/8100(H)



MOTOROLA GM 388

KENWOOD MOBILE RADIOS

MOTOROLA MOBILE RADIOS

TK 7302/8302

(Radios Mobiles VHF/UHF/FM)

MOTOROLA GM 340

TK 7360/8360

(VHF/UHF Compact FM Mobile Radios)

MOTOROLA GM 360

TK 7100(H)/8100(H)

(Compact Synthesized FM Mobile Radios)

MOTOROLA GM 380

NX 720(€)/820(€)

(Nexedge VHF/UHF Digital & FM Mobile Radios)

MOTOROLA GM 388

KENWOOD
Listen to the Future

NEXEDGE™



REPEATERS FEATURES:

KENWOOD REPEATERS NX 710

- 30 Channel Base - Simplex or Full Duplex
- Analogue or digital mode
- NXDN digital air interface
- NXDN digital scrambler
- FM trunked mode (via external MPT controller)
- 6 programmable function keys
- Digital single-site trunking
- Multi-site IP network mode (future upgrade)

MOTOROLA GR 500

- Reliable, Cost Effective 15A Power Supply
- Delivers Flexibility to Choose Optimal Frequency & Power Levels
- Offers A Variety of Mounting Options
- Flexibility in Choosing Frequency & Power Levels
- Continuous Duty Cycle Operation for up to 25 Watt Tx Power
- Easy Integration with Existing Infrastructures
- Battery Revert Operation
- One or Two Antenna (s) Operation



NEXEDGE™

REPEATERS

Beamspot communication also has Motorola Repeaters. We have GR 500 as shown on your left. Below is the of GR 500



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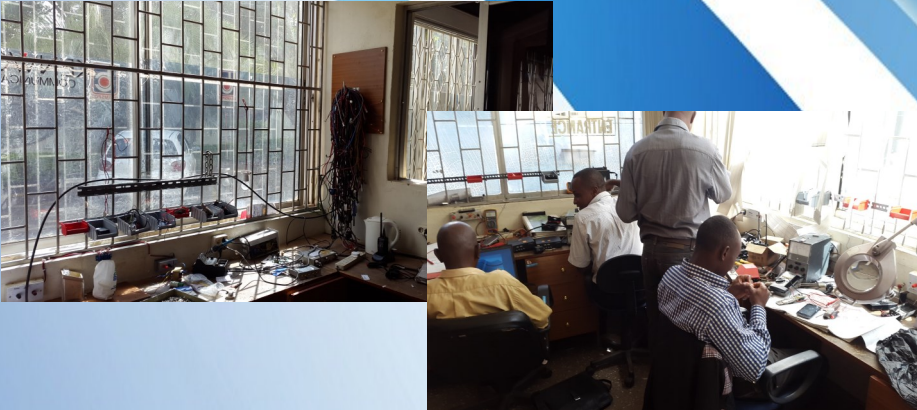
SERVICES

INSTALLATION, REPAIRS, SERVICE & PROGRAMMING

Beamspot Communication is equipped and capable of installing two way radio communication systems for its clients.

We have professional expertise and personnel that is well able to repair and service already set up two way radio communication systems. any problems for our existing or new clients.

Beamspot also programs portable and mobile radio for its clients.



Our Technicians at work at our workshop

THE MAINTENANCE WORKSHOP:

The spares and equipment stores forms part of the maintenance workshop; this is to enable the technical team to access parts within the shortest time possible hence enhancing prompt repairs.

Below is some pictorial information of our overall set-up just to highlight a few.



Beamspot Communication is equipped with upscale technology in terms of equipment and technicians.

We at Beamspot are committed to making sure your communication needs are met satisfactorily and not only that, Beamspot also educates and equips its client on the trends of communication and technology.

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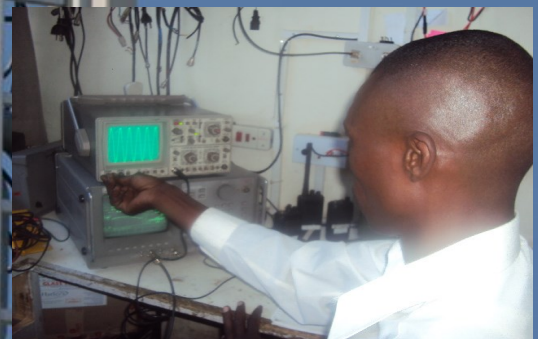
TRAINING AND CONSULTANCY:

It is in our policy to undertake free user training in any of our services offered.

This has proved to be a tool that our customers has entrusted us with hence continuous support to our businesses.

The breakdowns due to malpractices has been eliminated hence improved down time in our clients' operations.

The Company also offers consultancy services at a fee depending on the services required but in most cases we give free advices to our clients' on equipment purchases, frequency application, maintenance and management.



A visiting engineer illustrating during a training session. Practical usage of test equipment.

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CERTIFICATIONS & AWARDS:

Beamspot as company has an obligation of complying with all statutory requirements in running a business. They have acquired all the approved Licenses, Permit and Certificates amongst other recognition awards from the Kenyan Government Agencies and its' international collaborators. Some of this is here below displayed.



Beamspot has also been recognized by one of its partners Kenwood as the best distributing company. It has been appreciated for;-

- Customer satisfaction
- Customer research and development
- Adding Value to the communication



KENWOOD
COMMUNICATIONS
AUTHORIZED DEALER



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OUR CLIENTELE:



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ACKNOWLEDGE-

The below manufacturers are whole what the Beamspot depend on of-fering an affordable world of communication range services it has proved worth existing in this business as far as suppliers, retailers and con-sultants is concerned. open source software opportunities.

JVC

The Perfect Experience / —

ICOM

We would like to acknowledge the sup-port of our collaborators for accepting to work closely with us in meeting the objec-tives of our mission, vision and in doing a trustworthy transaction in line with our daily motto.

We wish to thank all our prospective cus-tomers/clients for their continued support for making enquiries and orders. Always we believe your success as our success and therefore you are kindly requested to visit us or make a call for the maintenance of your existing networks, new installations and spare part supplies at competitive rates.

KENWOOD

COMMUNICATIONS
AUTHORIZED DEALER



wi **webb**
industries



MOTOROLA MOBILITY

Vertex Standard



BEAMSPOT

BEAMSPOT COMMUNICATIONS

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